

# About Sharp Energy

**A subsidiary of Chesapeake Utilities Corporation**, Sharp Energy is one of the largest propane companies in the Mid-Atlantic and the Eastern Seaboard region, yet we offer the kind of personalized customer service you won't often find with a company of our size.



One of the most frequently used propane suppliers in the Mid-Atlantic, Sharp Energy has spent nearly three decades building and operating Community Gas Systems™, which are the safest method of propane delivery to homes and businesses.

Our dedicated team specializes in Community Gas Systems. We exercise the same compliance and construction standards as our parent company — Chesapeake Utilities Corporation — does for natural gas.

***Discover why you should use propane for your next project »***



# Benefits of Propane



## VERSATILE

Propane can be used to cook, dry clothes, light fireplaces, heat pools, and power generators during storms.



## LOW COST TO CUSTOMERS

Contracts include a price calculation formula, which protects customers from arbitrary price increases. As a result, customers who utilize a Community Gas System pay less than a tank customer due to economies of scale.



## DEPENDABLE PERFORMANCE

Redundancy is built into our system design, which helps to prevent outages due to mechanical failure.



## SEAMLESS PLANNING & CUSTOMER TRANSITION

Our staff will evaluate your construction requirements to ensure compliance during design and installation. Once installation is complete and the homeowner or tenant move in, we contact them individually to ensure a smooth customer transition.

# Benefits of a Community Gas System™

A Community Gas System (CGS) is a propane system that mimics natural gas utility underground pipeline infrastructure.

## WHY SHOULD YOU EXPLORE IT?

- ▶ No tanks in yards
- ▶ Reduced truck traffic in community
- ▶ Stable pricing throughout the community
- ▶ Below market pricing for customers
- ▶ Monthly meter readings
- ▶ Reduced risk of interruptions of service





# Propane Safety

Safety is the foundation of every successful development project. Designed for underground distribution, Community Gas Systems are the safest method of propane delivery to residential or commercial customers. Here's why:

## ▶ **PRESSURE MONITOR**

Every Community Gas System is equipped with special remote monitoring hardware. By utilizing this advanced technology, Sharp Energy can monitor propane storage levels and pressure in real time. This allows us to anticipate and address customers' needs.

## ▶ **TRAINED, CERTIFIED PROFESSIONALS**

Only operator qualified professionals operate and maintain the Community Gas Systems.

## ▶ **BUILT-IN REDUNDANCY**

All equipment is designed for redundancy, which allows for ease of service or replacement without down time. For instance, Sharp Energy regulator stations utilize two parallel regulator runs. One run can be shut down for service or replacement while the second run can still be utilized.

## ▶ **INSTALLATION SAFETY PROTOCOLS**

Sharp Energy is governed by the Public Service Commission on every aspect of installation and operation of our Community Gas Systems. This includes yearly audits both in the office and in the field, even after the project is complete.

## ▶ **GAS LEAK DETECTION**

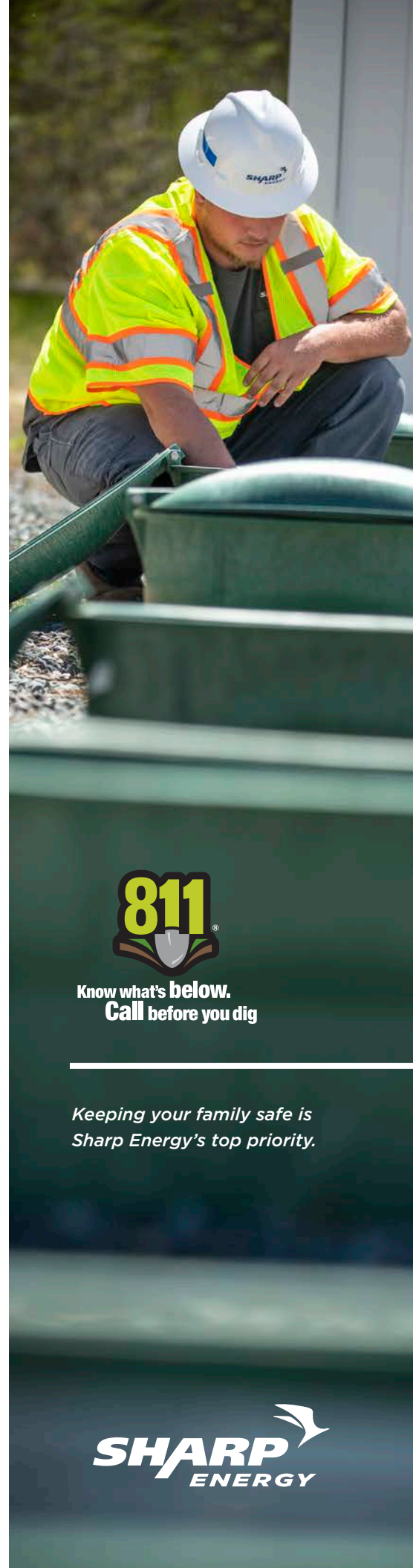
Propane gas is naturally odorless. To make it easy to detect even the slightest gas leak, an unpleasant odor is added to propane, which typically smells like rotten eggs.

## ▶ **EMERGENCY RESPONSE PREPARATION AND TRAINING**

Each system is mapped through a Geographic Information System, which improves emergency response. We also provide propane safety training to local fire departments and first responders so they're prepared to respond to a real-world event.

## ▶ **COMMUNITY EDUCATION**

As a member of Miss Utility, Sharp Energy encourages customers to call 811 before any outdoor excavation. When they do, a professional will come out to mark underground utilities. This helps to mitigate the risk of accidentally striking a utility line, which could cause injury or damage.



Know what's below.  
Call before you dig

Keeping your family safe is  
Sharp Energy's top priority.



# Why Choose Us?

**WE'RE LOCAL. WE'RE CONVENIENT.  
WE'RE THERE BEFORE YOU NEED US.**

Sharp Energy is more than an energy source. We go above and beyond to evaluate your construction requirements, obtain all of the necessary permits for your project, and even help you market the benefits of using propane to customers, in order to generate buyer interest. Sharp Energy provides excellent, dependable and personalized service.

## Our Reach

**WE SELL AND DISTRIBUTE PROPANE GAS TO RESIDENTIAL, COMMERCIAL, INDUSTRIAL, WHOLESALE AND AUTOGAS CUSTOMERS.**

Sharp Energy's integrated propane operations along the Eastern Seaboard allow us to provide the highest quality service to existing customers while growing and extending into new markets and service territories. Our propane gas operations distribute propane gas to approximately 87,000 customers.

### NORTH CAROLINA

8  
LOCATIONS

19K  
CUSTOMERS

10M  
GALLONS

### FLORIDA

9  
LOCATIONS

17K  
CUSTOMERS

6.5M  
GALLONS

### DELMARVA

12  
LOCATIONS

51K  
CUSTOMERS

37M  
GALLONS



*Go to see Sharp Energy's complete territory map.*



**Building long-term partnerships with our customers based on trust, safety, integrity and respect.**

**sharpenergy.com  
888.742.7740**

